



Inspection Services Group

Educational Training Course Selection

The following list of Educational Training Courses are available by Inspection Services Group. If you are interested in having ISG teach a course at your next training session, sales meeting, or other event, please contact us to set up a date and time at 484-324-4500 or training@isgroup-llc.com.

Informational Courses

Title	Description/Topics	Time
Avoiding the Aggravations of The Home Inspection	Pass the Liability; Maintaining Your Professional Image; Avoiding Common Aggravations	30
Top 10 Reasons to Choose ISG	Why Choosinsg ISG is the Smart Choice	15
Maximizing Your Newsletters	13 Techniques to Maximize Your Newsletters	30
9 Secrets of Top Producing Agents	9 Secrets to be #1 on prospects lists	30
10 Ways to get 10 Referrals	4 Reason for Untapped Referrals & 10 Ways to get 10 more Referrals	30
Home Inspections 101	What Real Estate Agents Need to Know	30

Technical Courses

Title	Description/Topics	Time
Stucco – The Hard Truths	Stucco Construction; Protective Flashings; Testing Methods; Protecting Yourself and Your Clients	60
Indoor Air Quality (IAQ)	Causes; Effects; How to Avoid	60
Understanding Termites	Types, How to Identify; What to Look For; How to Avoid; Treatment	30
Understanding Winterization	Why Winterize; How to Perform De-Winterizing;	30
The ISG Difference	Why ISG is more than just a Home Inspection Company	



Continuing Education Courses

certified by the Pennsylvania Real Estate Board

Title	Learning Objectives	Time
Mold: What You Need to Know About Mold and How to Read Air Sample Reports 2.0 credits	<ul style="list-style-type: none"> Describe health effects of mold Describe the impact of mold on the real estate transaction 	2 hours
Home Energy Options and Audits: For Real Estate Agents 2.0 credits	<ul style="list-style-type: none"> Identify the types of energy systems available in homes Identify common sources of energy inefficiency in homes 	2 hours
Performing Residential Electrical Inspections 3.0 credits	<ul style="list-style-type: none"> Understand the importance of safety when evaluating electrical systems in the home Define basic safety rules to use when inspecting live electrical components 	3 hours
Radon and Real Estate Transactions 3.0 credits	<ul style="list-style-type: none"> Identify risks associated with long-term radon exposure Describe ways that radon can infiltrate a house 	3 hours
Residential Structural Inspections 2.0 credits	<ul style="list-style-type: none"> Define terms commonly used during the structural portion of the home inspection process Understand common causes of structural damage 	2 hours
The Basics of Heating Systems 2.0 credits	<ul style="list-style-type: none"> Identify and describe the fundamental components and characteristics of heating systems 	2 hours
Stucco: The Hard Truths 2.0 credits	<ul style="list-style-type: none"> Define the two types of stucco construction Describe the inspection and testing methods 	2 hours

Online Course Information

Anytime, Any Place. Take advantage of our free online continuing education!
Follow the link below and register using our unique Member ID.

www.nachi.org/agentce | Member ID-NACHI13032303